



peace of mind™

INVESTOR PRESENTATION

9th November 2023



Creating The Best Welding Experience

Agenda

- Business Overview
- Updates
- Status of Merger

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Business Overview

Q2 Sales

Rs. 229 Cr.

- Highest sales in Q2
- Q-o-Q increase of 23%

- Strong demand
- Focus on innovation
- Investing in future

Q2 PBT

11.4%

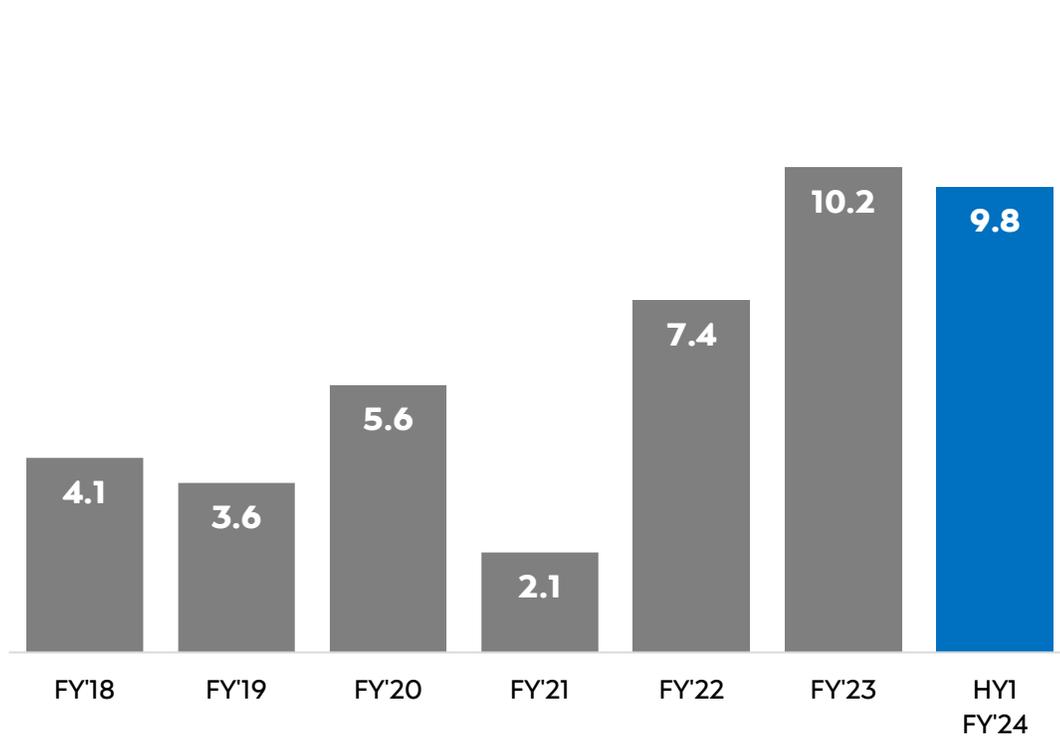
- Expansion of 427 bps from Q2-FY'23
- Best ever second quarter performance

HY1-FY'24 PBT

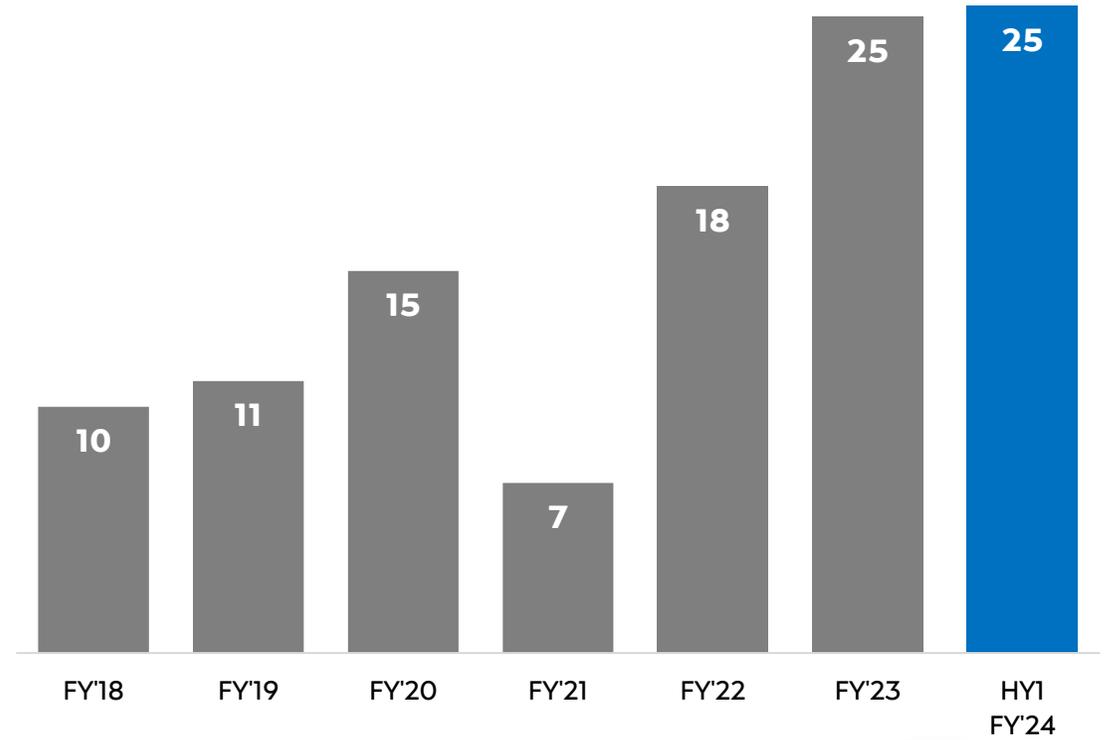
9.8%

- Expansion of 168 bps from HY1-FY'23

PBT & RoCE



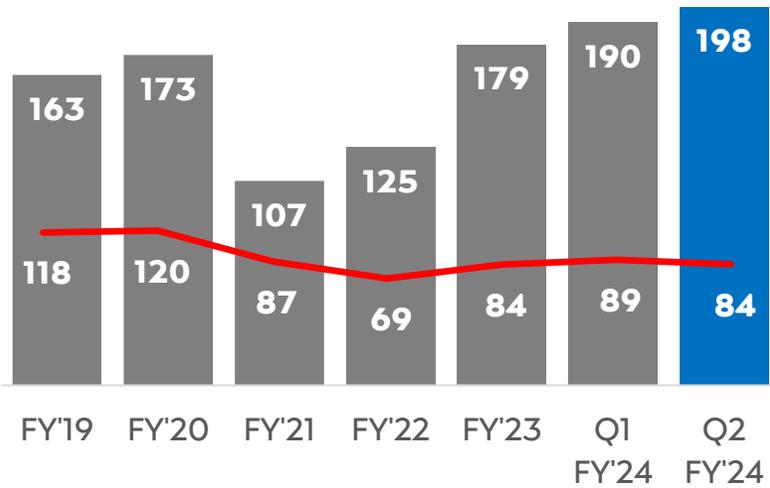
PBT Margins (%)



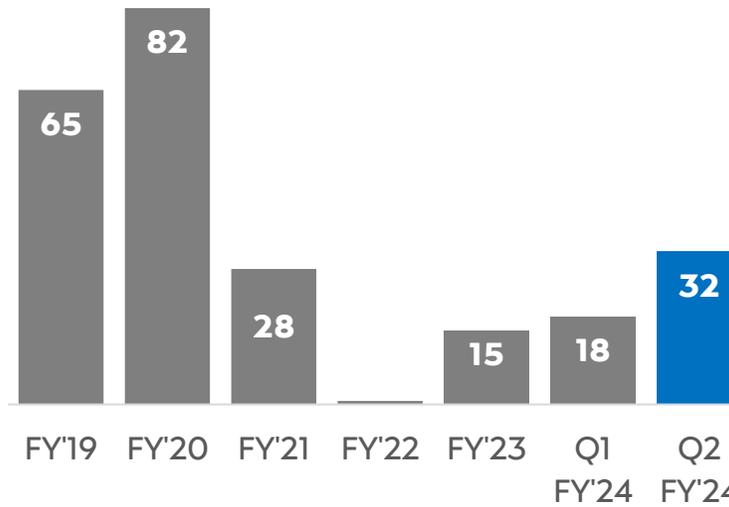
RoCE (%)

All numbers are w/o exceptional items

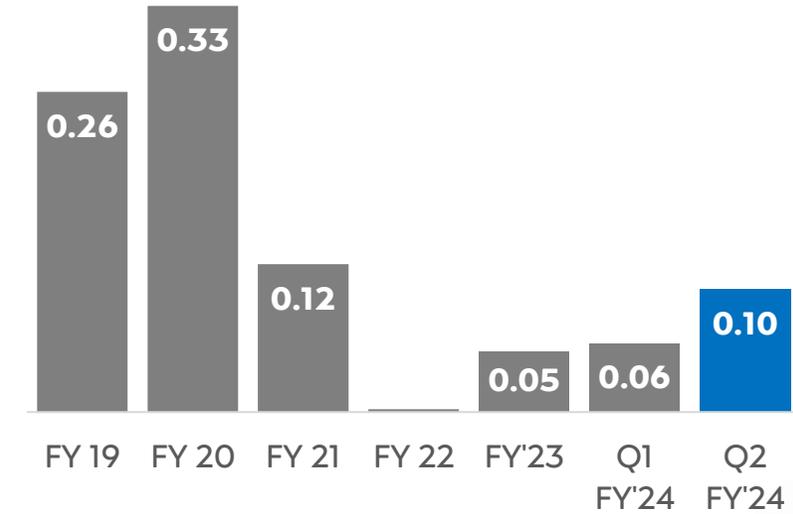
Working Capital & Borrowings



Working Capital (Rs. Cr.) – Bar Chart
Working Capital (Days) – Line Chart



Borrowing (Rs. Cr.)



Debt to Equity Ratio

New Product Launch

Rhino-E

First Battery Powered Welder in India



ESSEN Trade Show



- Displayed latest innovations
- Boost to growth in International Markets
- VR section gave immersive experience of our cutting-edge manufacturing facilities to international customers

Status of Merger



Updates on Amalgamation of ADFL with AWL:

- The Shareholders of ADFL and AWL have approved the Scheme of Amalgamation.

Q&A

Guidelines

- Due to the time constraints, we would be limiting a maximum of 2 to 3 questions per participant. Please be quick & precise with your questions
- Please avoid asking questions, already answered or covered in the presentation
- Anyone interested in asking questions are requested to put their name & organization in the chat box, stating their desire to ask questions and it will be answered in sequence of receiving names in the chat box
- The end-time of meeting / call will be 5:30 pm, irrespective of no. of questions pending
- This call will be recorded for compliance purpose



BETTER TOGETHER
