

Title	Business Strategy	
Location	Chinchwad, Pune	
Experience	2 yrs – Sr. Executive/ Asst. Manager; 3~5 yrs – Asst. /Deputy Manager; 5~7 Yrs Manager / Sr. Manager Experience in handling multiple challenging priorities and driving projects to timely completion	
Preferred Industry	Experience in e-Commerce, digital media, retail, and customer experience businesses, in management/strategic consulting, corporate development is preferred but not mandatory	
Chances of Mobility /Location change	Yes for purpose of Meeting (CFTs)/ business meetings etc...	
Education/ Qualification	Bachelor's degree in Engineering, Mathematics, Economics or related technical degree, MBA or Equivalent degree	
Desired Skills	Knowledge	Advanced business and financial modelling, systems, processes, market dynamics, Implementation of Strategic & IT initiatives
	Skills	Communication & presentation skills to effectively deliver complex, data-driven insights to senior business leaders Advanced MS Excel, Powerpoint, DBMS, Power B.I. for Data Analysis, Dashboards
	Attitude	A strong team player, target oriented, focused, punctual
Role & Responsibilities	<ul style="list-style-type: none"> <li>▪ Able to independently handle a Strategic Project from Design to Implementation</li> <li>▪ Gain business understanding and develop dashboards for easier cascading of inference from data</li> <li>▪ Able to/ has proven ability to structure ambiguous problems, leading analytical work streams applying sound business discernment</li> <li>▪ Structure and execute operational and strategic initiatives by gathering and synthesizing relevant data, leading analyses and presenting final recommendations that will drive short and long-term growth.</li> <li>▪ Evaluate new business opportunities by modelling performance reflecting plausible scenarios or illustrating the limits of tolerable risks. These business opportunities could include new business models, initiatives, or changes to existing business model</li> <li>▪ Evaluate the performance of past and current business operations and recommend strategies and tactics to achieve business goals. Work with individual functions in defining short-term and long-term priorities.</li> <li>▪ Work across teams to pull together strategic projects from high level vision through execution plan and manage the same. Identify and execute on business-critical cross-functional projects collaborating across multiple stakeholders</li> <li>▪ Lead Project Objectives, planning, and execution of assigned Projects(s), which are made up of multiple projects, ensuring critical success factors are defined and monitored and the business objectives are achieved.</li> <li>▪ Program definition and scoping, owning the program plan and the deliverables required for the program's success.</li> </ul>	
Expected Output	At the heart of this role is delivery. You will be a problem solver on the team, identifying innovative solutions to project deadlocks, resolving issues/ constraints through consensus and sound judgment	
Career Path	Independently Leading Strategic Projects/ CFTs, later as Head – Strategy	

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