

20th February 2009

Dear Sir,

Subject: Re. Welding of Dissimilar Metals.

We, as you know have been manufacturing trailers for defense applications. In one of the designs we came across a very typical situation where toughened Axle made out of EN-24 material was to be welded with 16mm thick Mounting Pads made out of Mild Steel. You being the experts in welding technology, as per your advice we decided to use **Tenalloy 16 W** Rods. Our trailer not only completed the running trial of 5000 kms. successfully but during the last five years there hasn't been even a single field failure reported on our trailer as against number of failures reported on trailers manufactured by other manufacturers. There were enquiries from senior defense officials about the welding process set by us for this specific component involving welding of two dissimilar metals.

This became possible only because of the guidance provided by you. We have also satisfied another customer by using your **Tenalloy Z Plus** Rods as the working temp was quoted to be -30°C. We have the satisfaction of meeting critical requirements of our customers by following your advice on choice of special electrodes. As and when we are made to face some critical application, we always look forward to you for the right solution and we are glad to state that you have never let us down till date.

With warm regards,

customer